



TM Terus Perkuh Syarikat Bumiputera

Peranan Telekom Malaysia Bhd. (TM) memperkuh syarikat bumiputera dalam sektor telekomunikasi terbukti berkesan apabila menyaksikan dua syarikat mencapai status 'Jaguh Nasional' menerusi Program Pembangunan Vendor Bumiputera (BVDP).

Ketua Pegawai Perolehan Kumpulan TM, Mohamad Mohamad Zain berkata, pencapaian syarikat berkenaan amat membanggakan hingga berjaya memperoleh jumlah jualan tahunan melebihi RM10 juta dan mencatat pertumbuhan keuntungan lebih tiga peratus setahun pada tahun lalu.

Katanya, syarikat yang diiktiraf dengan status itu juga mempunyai pengurusan kewangan yang baik, program penambahbaikan secara berterusan, menjalankan kajian dan penyelidikan (R&D) serta menghasilkan produk yang berkualiti tinggi.

"Sepanjang tahun lalu, sebanyak 32 vendor di bawah BVDP telah mengambil bahagian dalam 10 program peningkatan kapasiti yang ditawarkan oleh Kementerian Perdagangan Antarabangsa dan Industri (MITI).

"Secara keseluruhan, vendor-vendor ini telah mencapai penarafan Skor 3 Bintang ke atas oleh SME Corporation yang menjadi indikator pencapaian tahap daya saing yang tinggi dan bersedia ke pasaran eksport," katanya di sini baru-baru ini.

Sejak program tersebut diperkenalkan pada 1993, lebih 400 vendor telah dilengkapkan dengan latihan dan pembangunan, program peningkatan kemahiran serta akses kepada pasaran manakala 105 vendor sedang menyertai program ini. Ia mewujudkan 8,000 peluang pekerjaan dengan lebih 3,000 vendor bumiputera menerima manfaat daripada peluang perniagaan menerusi perolehan TM.

Menerusi program berkenaan, TM sudah mengagihkan hampir RM7 bilion nilai kumulatif kontrak kepada vendor bumiputera di negara ini bermula 2014 hingga 2017 manakala lebih RM2 bilion nilai pendapatan dikumpulkan kepada vendor yang terlibat. Sementara itu, Pengurus Besar Binaan Desjaya Sdn. Bhd. (BDSB), Awi



Shahadan berkata, program yang dilaksanakan TM itu menawarkan pelbagai insentif kepada syarikat terlibat seperti latihan, peruntukan geran dan kemudahan kewangan.

"Malah, menjadi vendor BVDP juga memudahkan syarikat kami untuk mendapatkan pinjaman daripada bank berikutan prestasi kukuh syarikat telekomunikasi terkemuka itu," katanya.

BDSB terbabit dalam sektor pembuatan berasaskan konkrit. Sejak dilantik sebagai vendor utama kepada TM sejak 24 tahun lalu, BDSB berjaya mentransformasikan operasi perniagaan daripada pulangan perolehan sebanyak RM1 juta pada awal perniagaan hingga mampu mencapai lebih RM100 juta.

Manakala Pengarah Urusan Lite Kabel, Roslan Loong pula berpendapat BVDP memberi banyak manfaat serta bantuan kepada vendor bumiputera, antaranya menyediakan kontrak jangka panjang, latihan dan sesi penerangan daripada TM serta agensi berkaitan, audit penilaian bagi tujuan penambahbaikan operasi dan penjimatan kos operasi menerusi program yang disediakan TM.

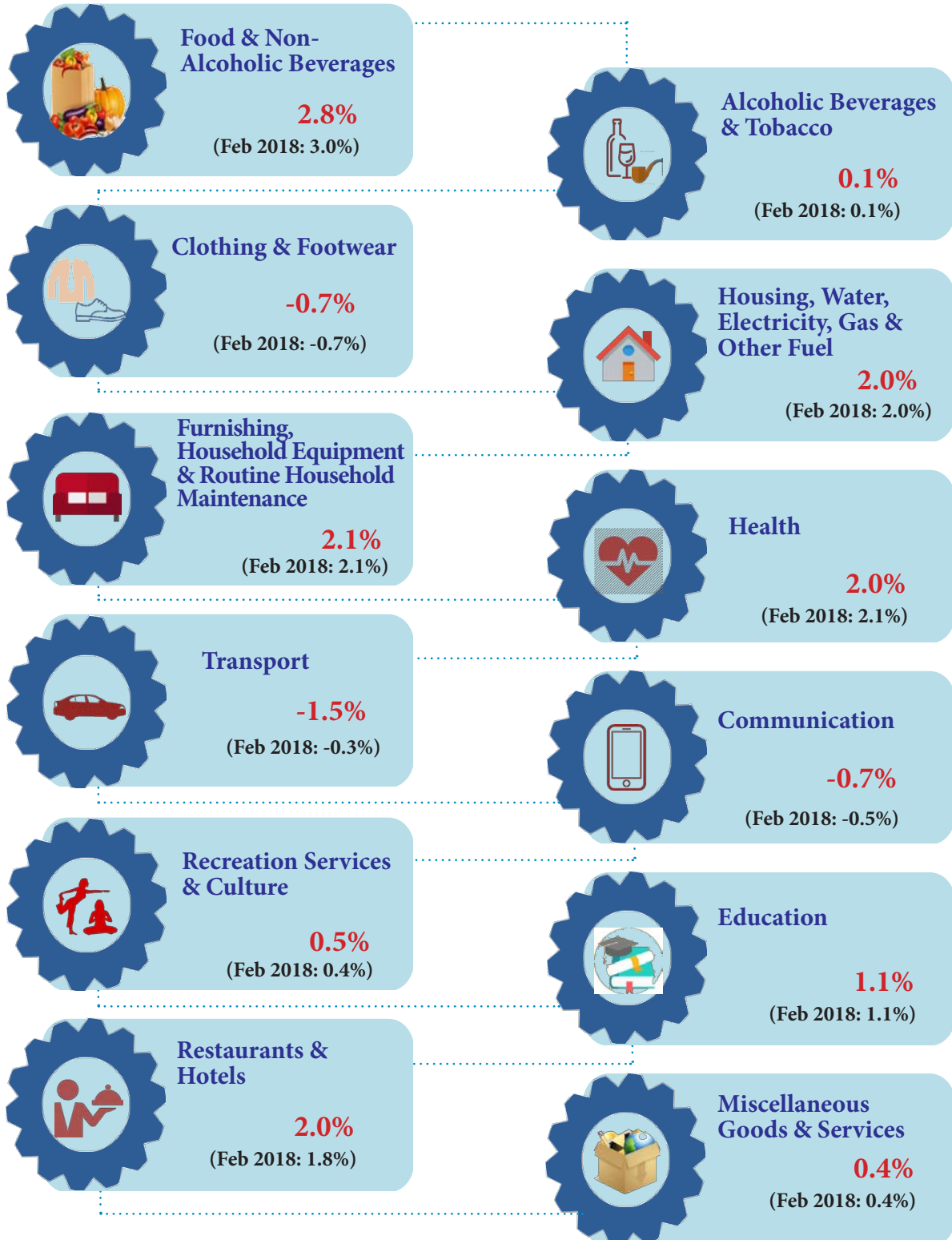
"Ini memberi peluang kepada syarikat kami untuk terus mempelbagaikan jenis produk dan meningkatkan kebolehsaingan, mempelbagaikan cabang perniagaan dan menjalinkan kerjasama dengan syarikat antarabangsa bagi mendapatkan perkongsian teknologi terkini," katanya.

Lite Kabel adalah syarikat yang terbabit dalam sektor pembuatan kabel gentian optik dan setakat ini telah dianugerahkan kontrak bernilai RM450 juta. Syarikat tersebut mencatat nilai jualan sebanyak RM58 juta pada tahun lalu.

CONSUMER PRICE INDEX (CPI), MARCH 2018

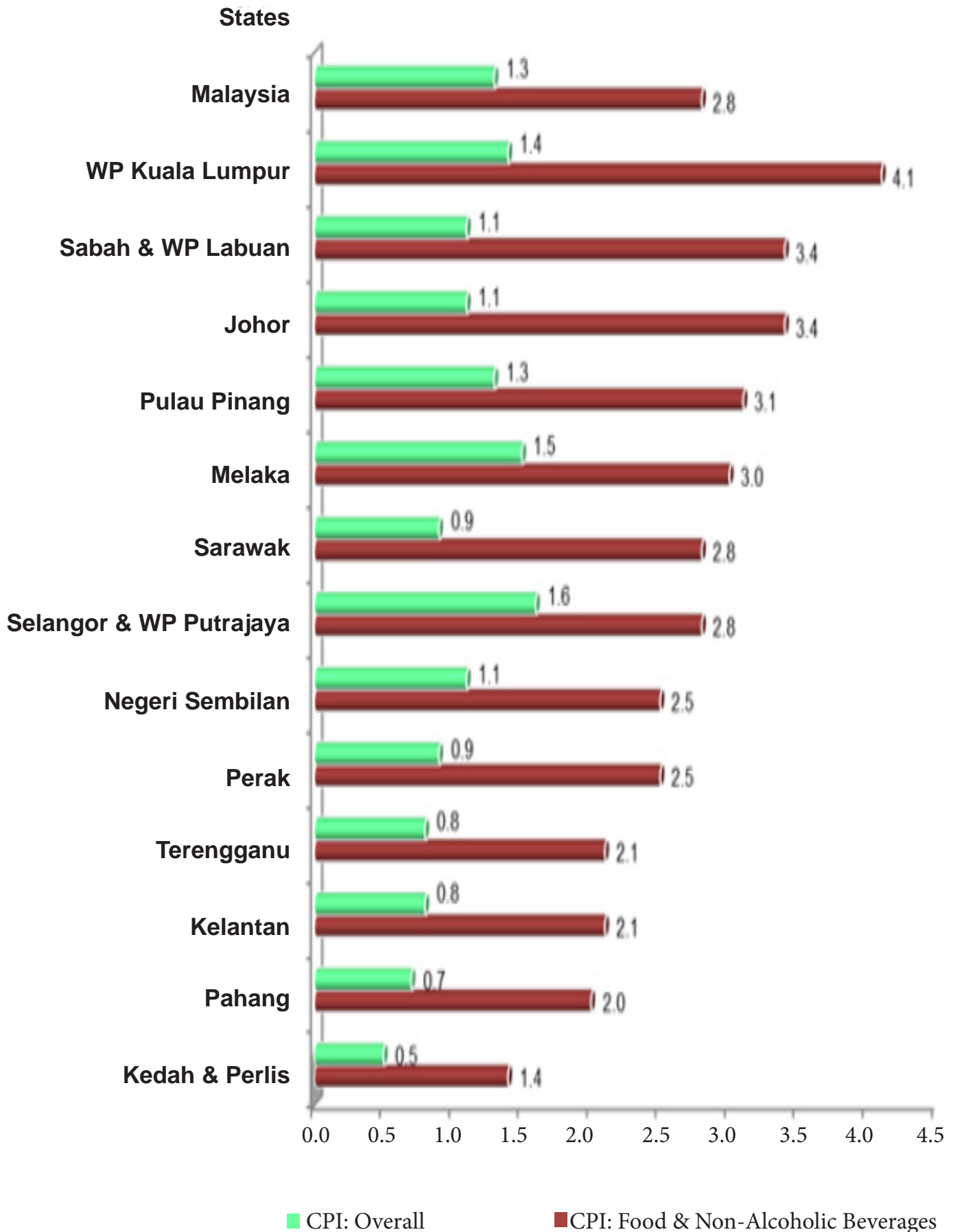
1.4% ←  → **1.3%**
 Feb 2018 / Feb 2017 Mar 2018 / Mar 2017

Percentage Change by 12 Main Groups



Source: Department of Statistics, Malaysia

Annual Percentage Change for Food & Non-Alcoholic Beverages by State, March 2018/March 2017



Source: Department of Statistics, Malaysia

Malaysia as the Second Largest Exporter of Parts of Diodes, Transistors and Similar Semiconductor Devices; Photosensitive Semiconductor 2016



1 Singapore : US\$2.7b

2 Malaysia : US\$1.5b

3 Hong Kong : US\$1.1b

4 China : US\$1.0b

5 Japan : US\$0.5b

TOP 5 Malaysia's Export Destinations



Japan
US\$156.6mil.

2 Germany
US\$305.1 mil.

1 Hong Kong
US\$431.0 mil.

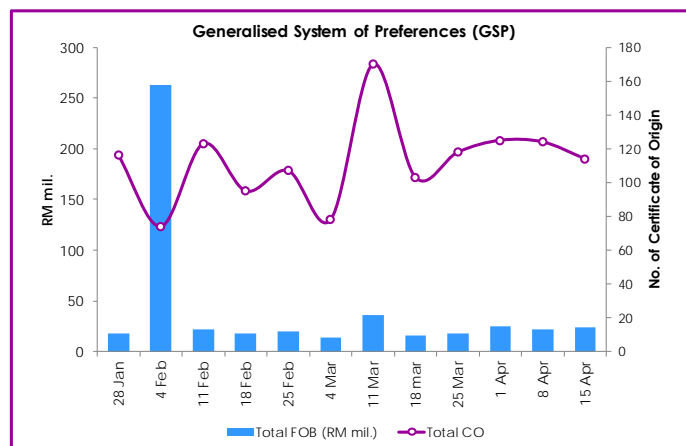
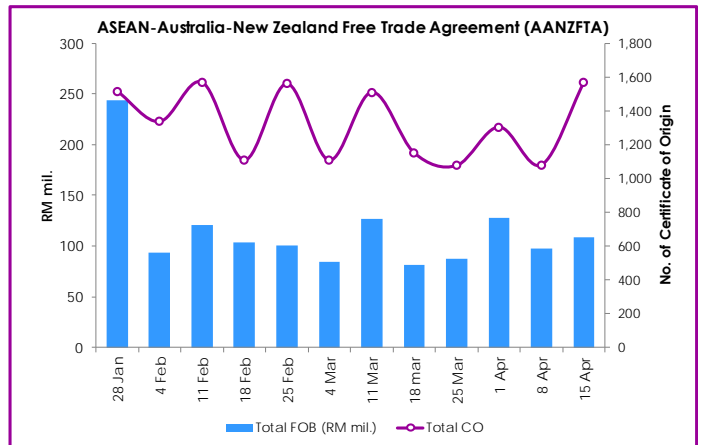
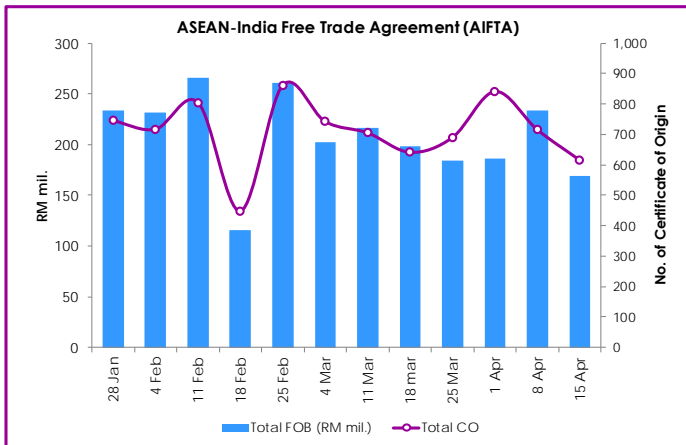
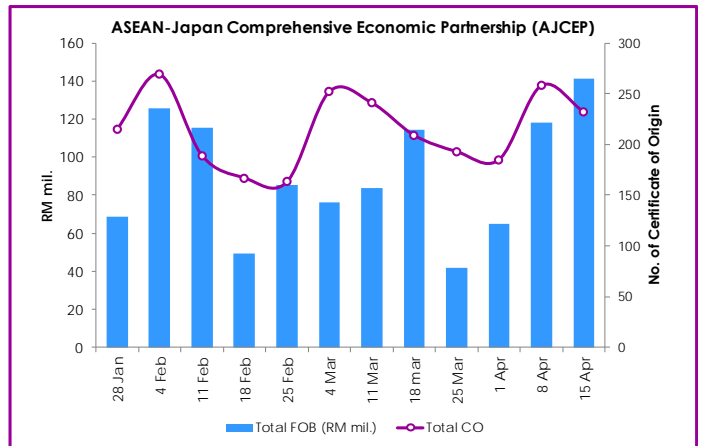
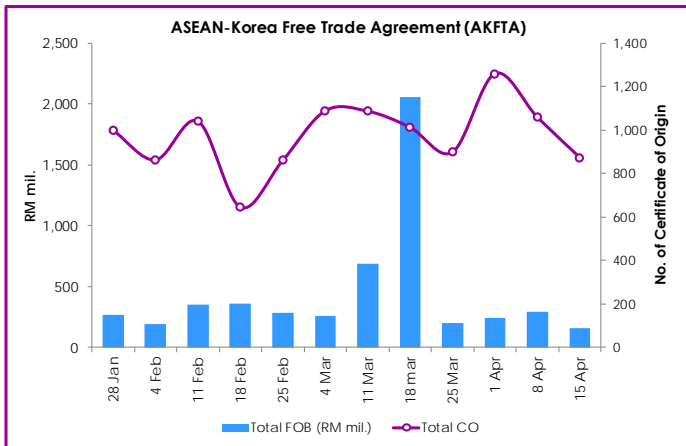
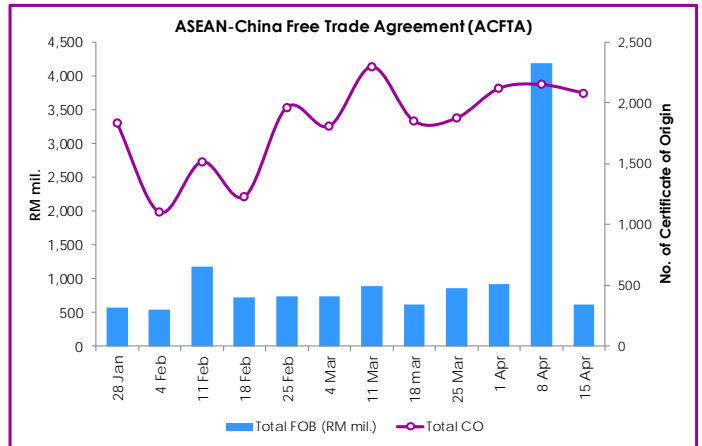
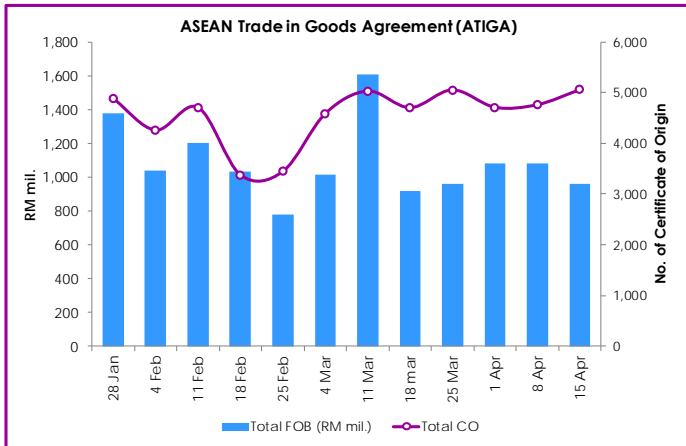
5 China
US\$101.6mil.

3 Singapore
US\$227.1 mil.

Note : Refers to HS854190

Source : <http://www.trademap.org/Index.aspx>

Number and Value of Preferential Certificates of Origin (PCOs)

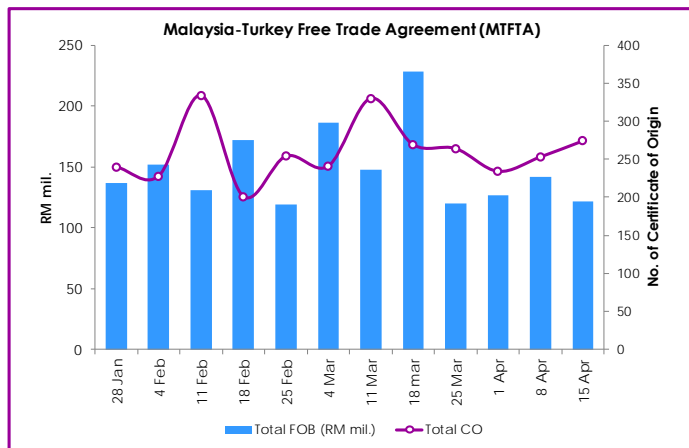
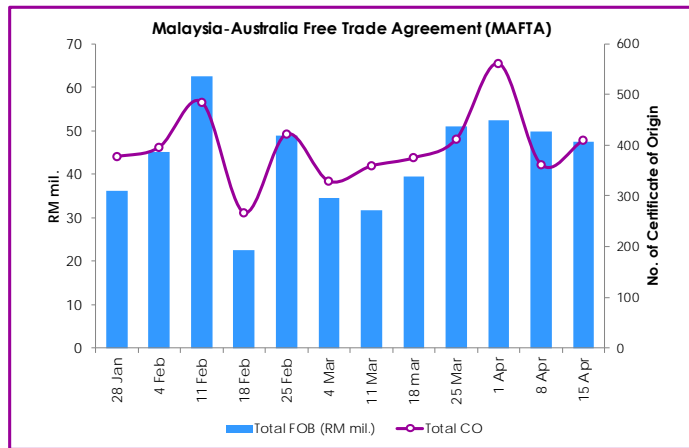
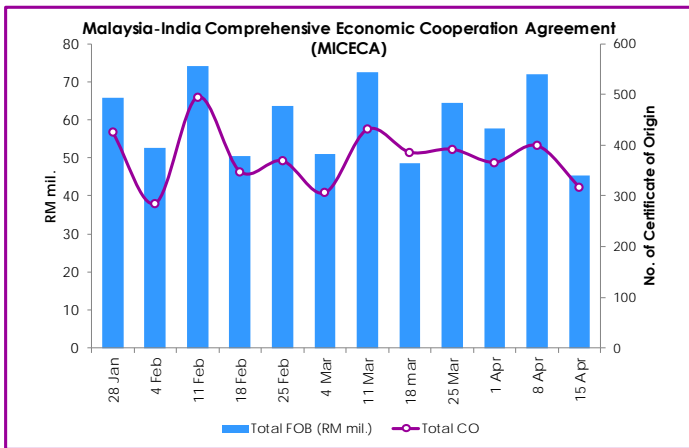
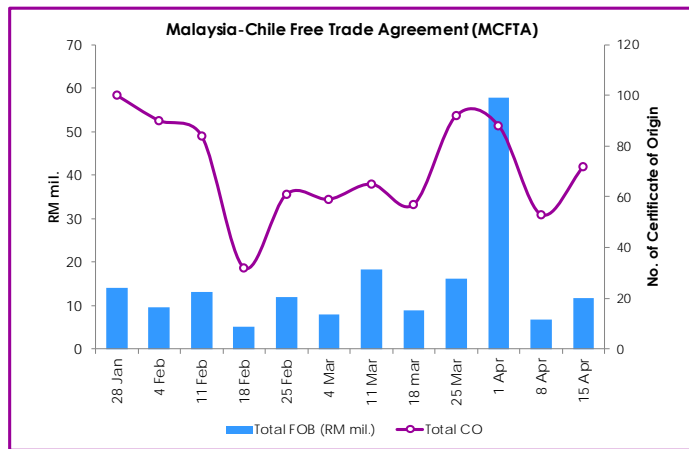
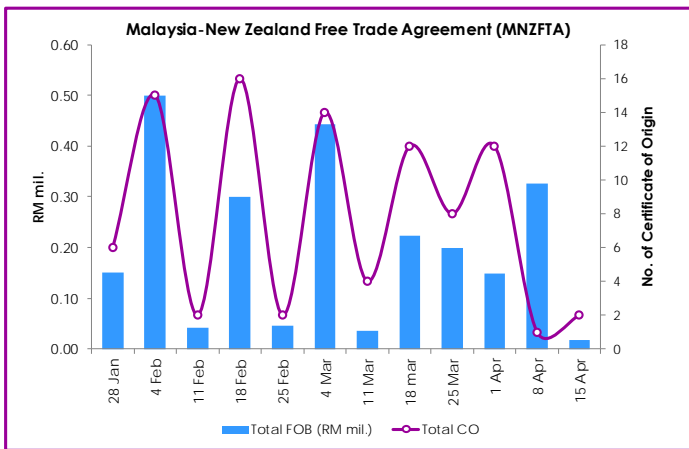
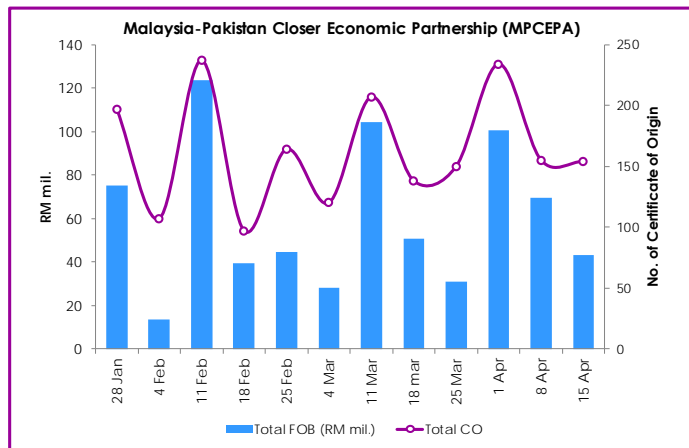
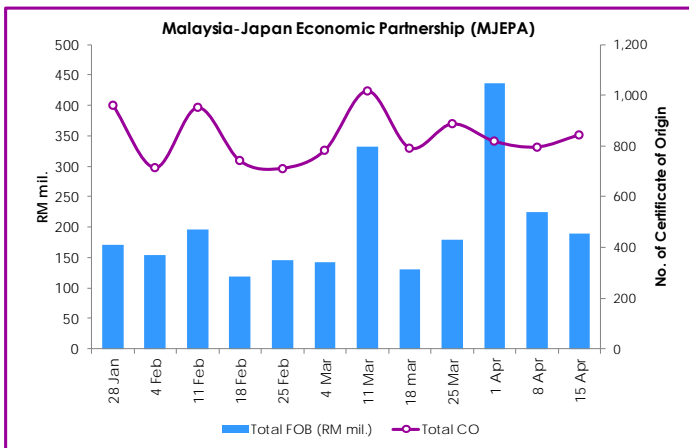


Note: The preference giving countries under the GSP scheme are Liechtenstein, the Russian Federation, Japan, Switzerland, Belarus, Kazakhstan and Norway.

Note: *Provisional Data

Source: Ministry of International Trade and Industry, Malaysia

Number and Value of Preferential Certificates of Origin (PCOs)

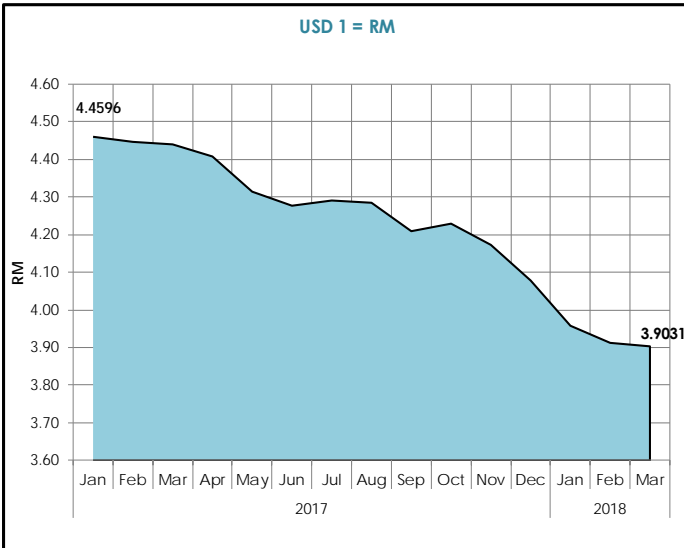


Note: *Provisional Data
Source: Ministry of International Trade and Industry, Malaysia

Malaysian Ringgit Exchange Rate with Selected Countries, January 2017 - March 2018

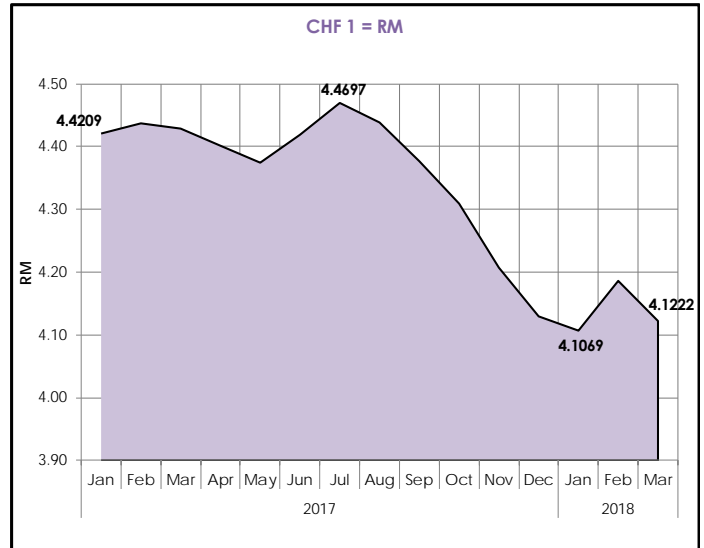
US Dollar

USD 1 = RM



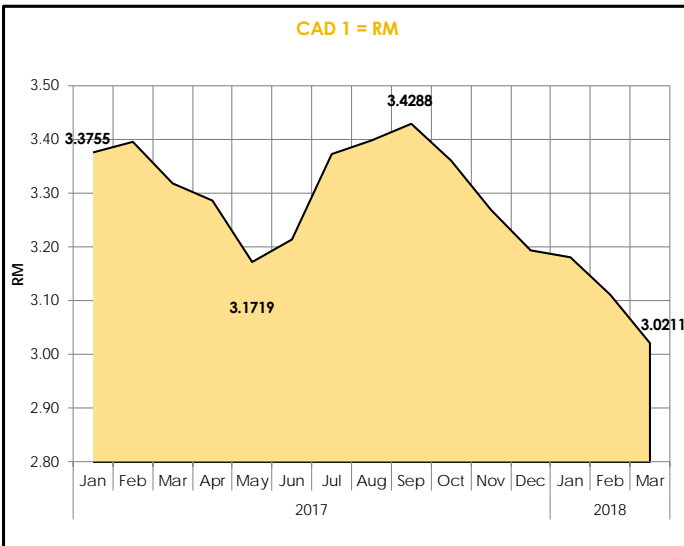
Swiss Franc

CHF 1 = RM



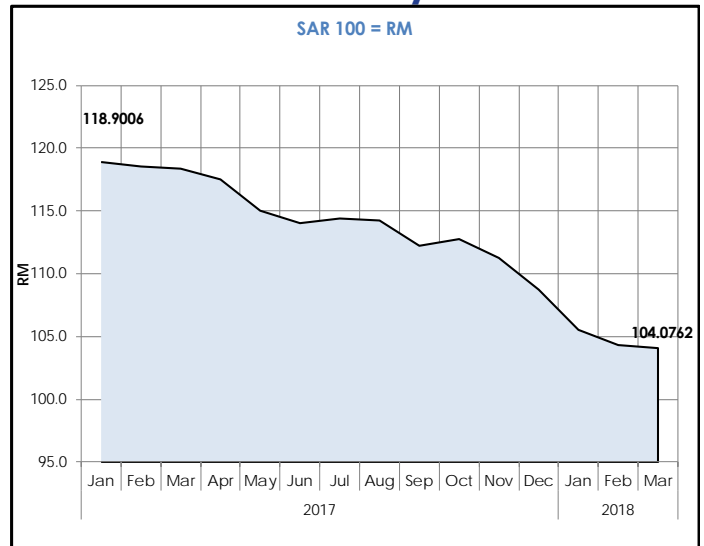
Canadian Dollar

CAD 1 = RM



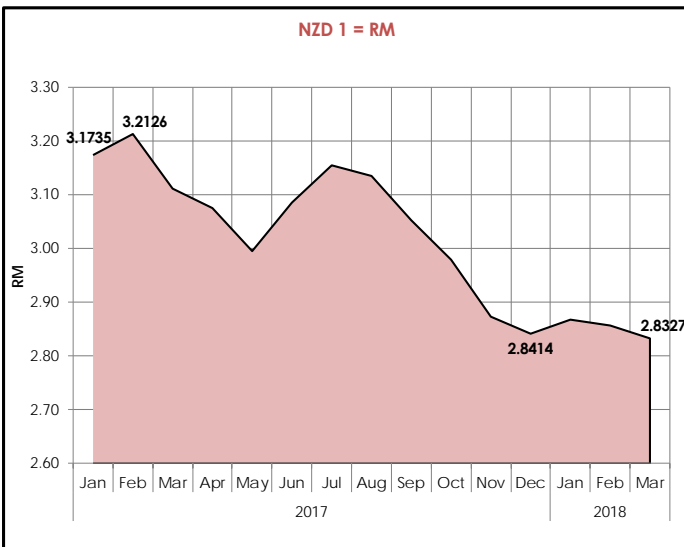
Saudi Riyal

SAR 100 = RM



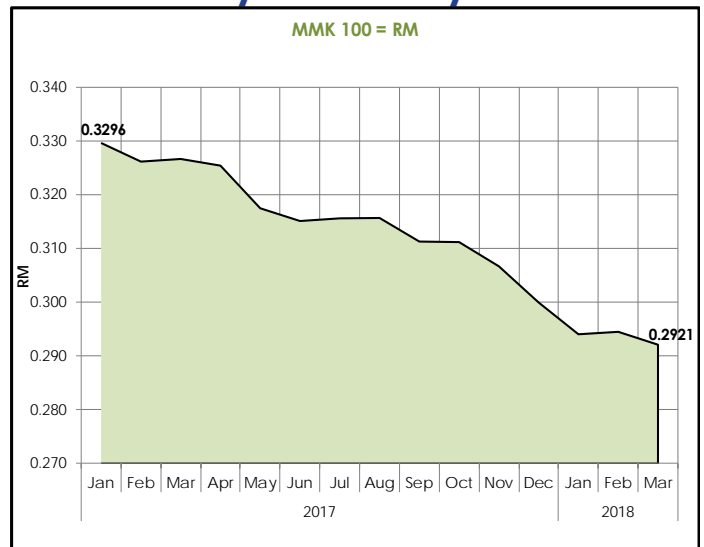
New Zealand Dollar

NZD 1 = RM



Myanmar Kyat

MMK 100 = RM



Source : Bank Negara Malaysia

Commodity Prices



CRUDE PETROLEUM (BRENT) -per bbl-

20 Apr 2018 : US\$74.1, ▲ 2.0%*
Average Priceⁱ : 2017: US\$55.0
2016: US\$45.3



CRUDE PALM OIL -per MT-

20 Apr 2018 : US\$665.5, ▼ 1.3%*
Average Priceⁱ : 2017: US\$719.7
2016: US\$702.2



SUGAR -per lbs-

20 Apr 2018 : US¢ 11.9, ▼ 2.7%*
Average Priceⁱ : 2017: US¢15.8
2016: US¢18.2

RUBBER SMR 20 -per MT-

20 Apr 2018 : US\$1,425.5, ▲ 1.9%*
Average Priceⁱ : 2017: US\$1,646.6
2016: US\$1,394.5



COCOA SMC 2 -per MT-

20 Apr 2018 : US\$1,849.9, ▲ 11.3%*
Average Priceⁱ : 2017: US\$1,439.0
2016: US\$1,609.8



COAL -per MT-

20 Apr 2018 : US\$58.9, ▼ 0.5%*
Average Priceⁱ : 2017: US\$57.2
2016: US\$45.6



SCRAP IRON HMS -per MT-

20 Apr 2018 : US\$380.0 (high), unchanged
US\$340.0 (low), ▼ 2.9%*
Average Priceⁱ : 2017: US\$314.5
2016: US\$243.2



HIGHEST and LOWEST 2017/2018

Crude Petroleum (Brent) -per bbl-



Highest

20 Apr 2018 : US\$74.1
29 Dec 2017 : US\$66.9

Lowest

9 Feb 2018 : US\$62.8
23 June 2017 : US\$45.5

Crude Palm Oil -per MT-



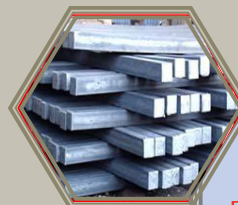
Highest

9 Mar 2018 : US\$691.5
20 Jan 2017 : US\$843.0

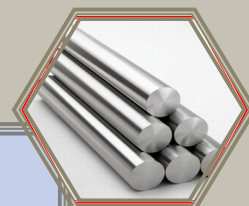
Lowest

23 Feb 2018 : US\$653.5
30 June 2017 : US\$650.0

Domestic Prices 20 April 2018



Billets
(per MT)
RM2,200 – RM2,250



Steel Bars
(per MT)
RM2,480– RM2,630

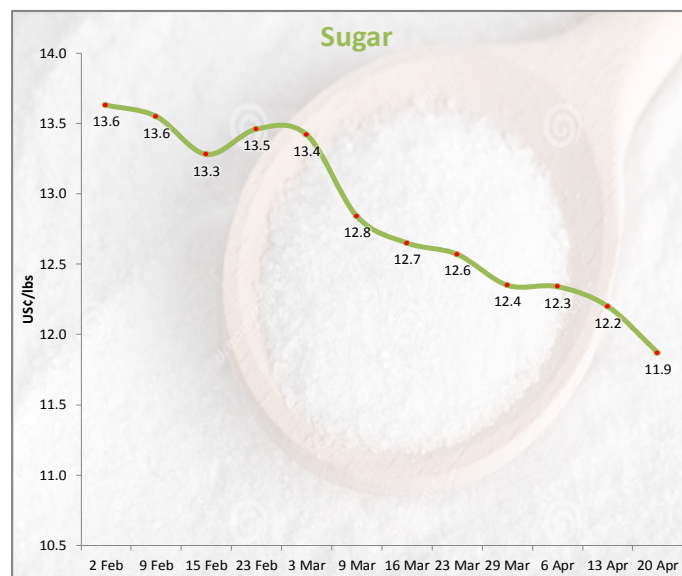
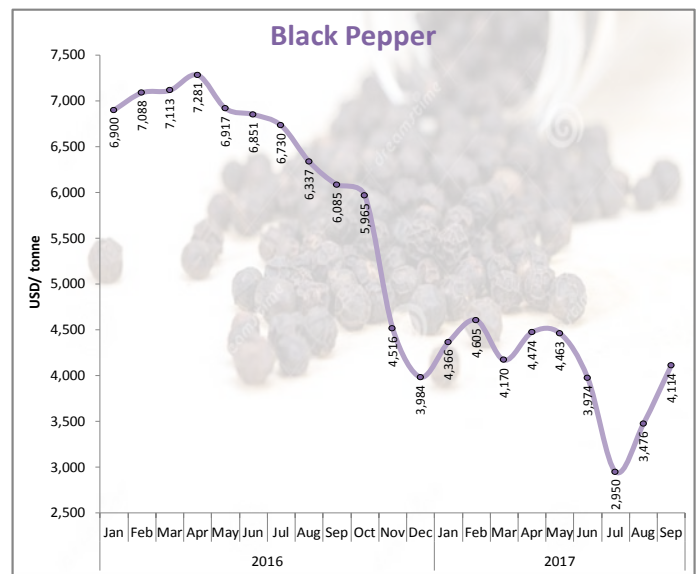
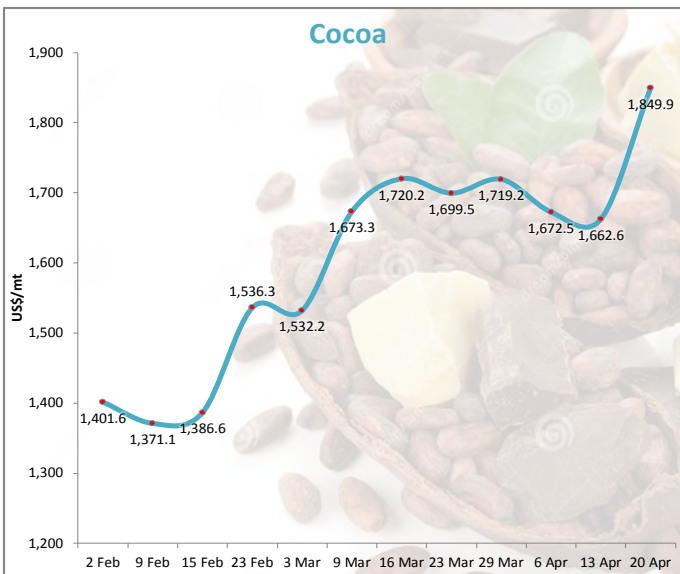
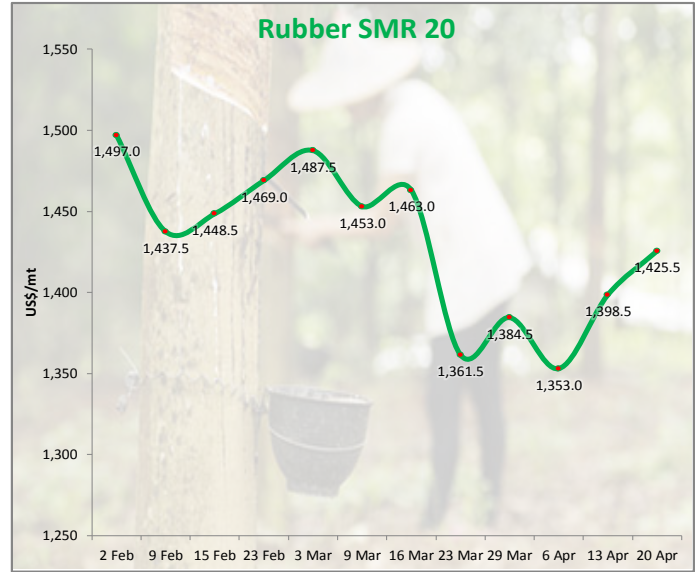
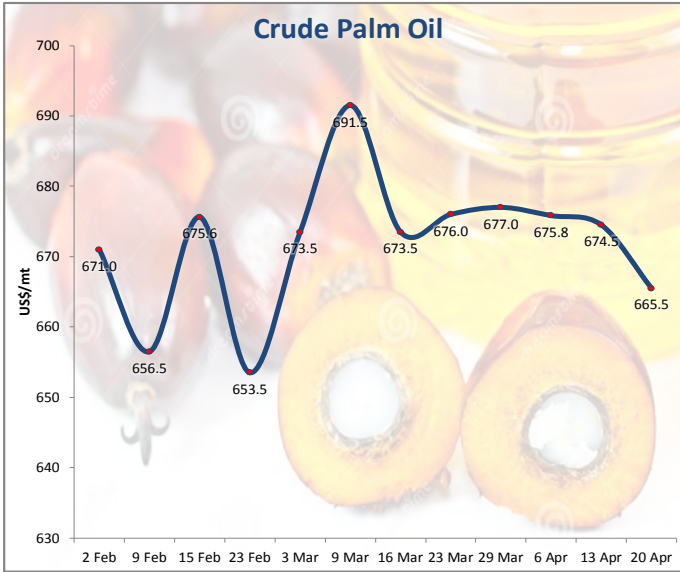
Notes: All figures have been rounded to the nearest decimal point

* Refer to % change from the previous week's price

ⁱ Average price in the year except otherwise indicated

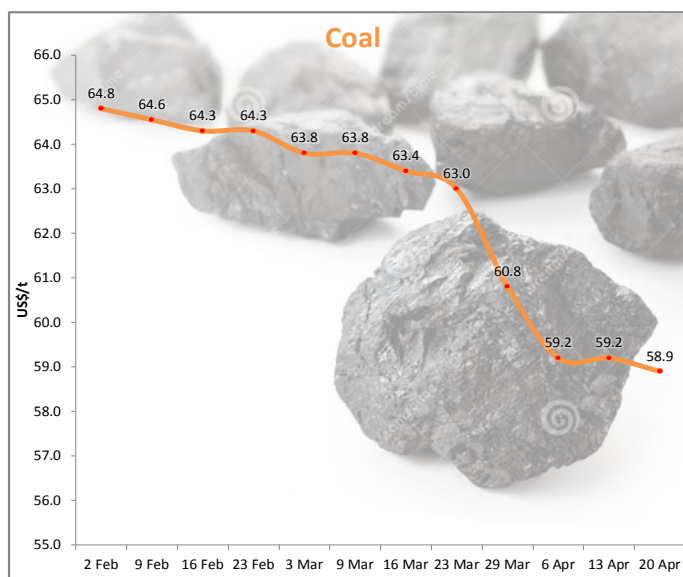
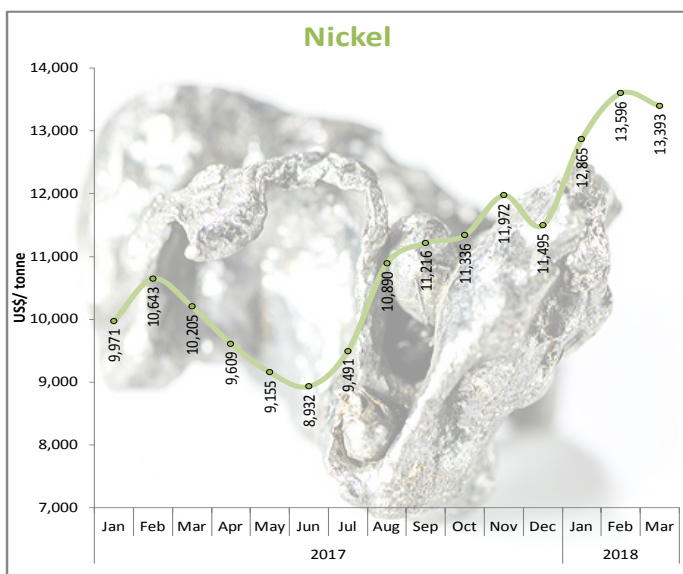
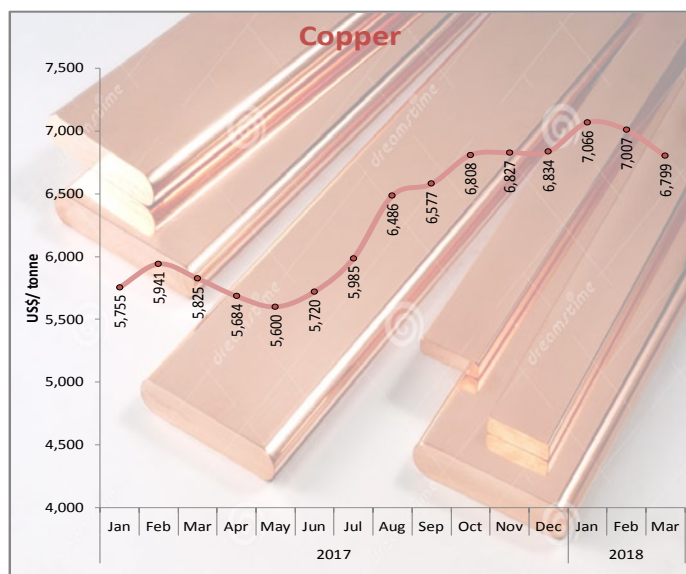
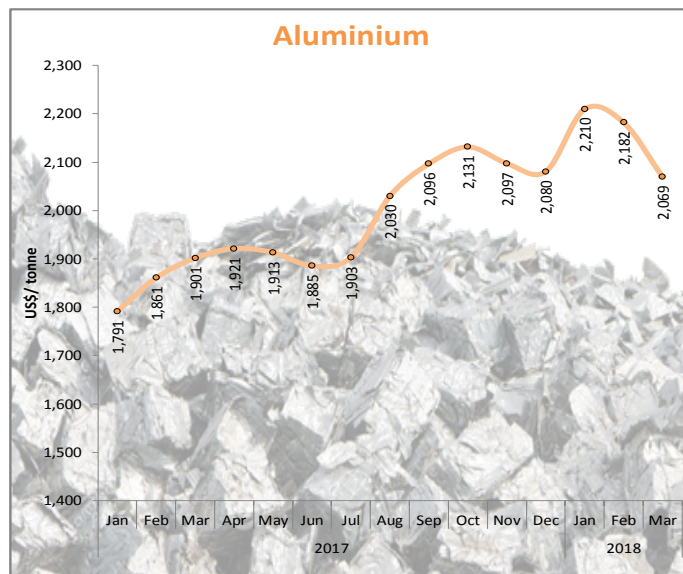
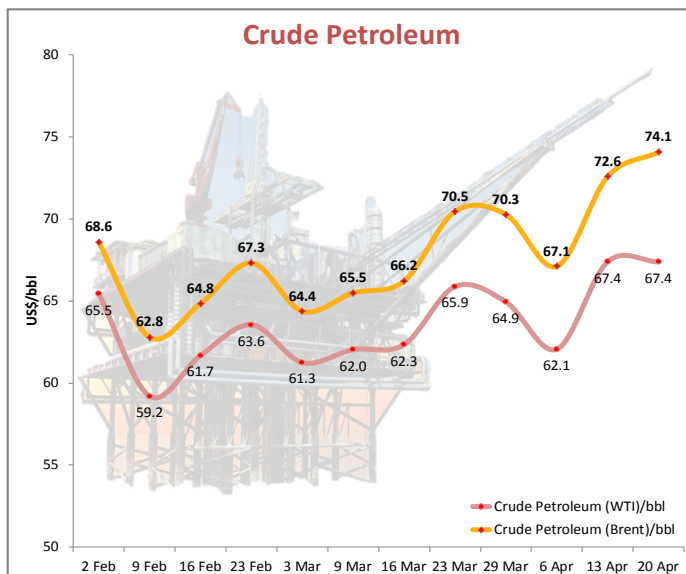
Sources: Ministry of International Trade and Industry Malaysia, Malaysian Palm Oil Board, Malaysian Rubber Board, Malaysian Cocoa Board, Malaysian Iron and Steel Industry Federation, and Bloomberg.

Commodity Price Trends



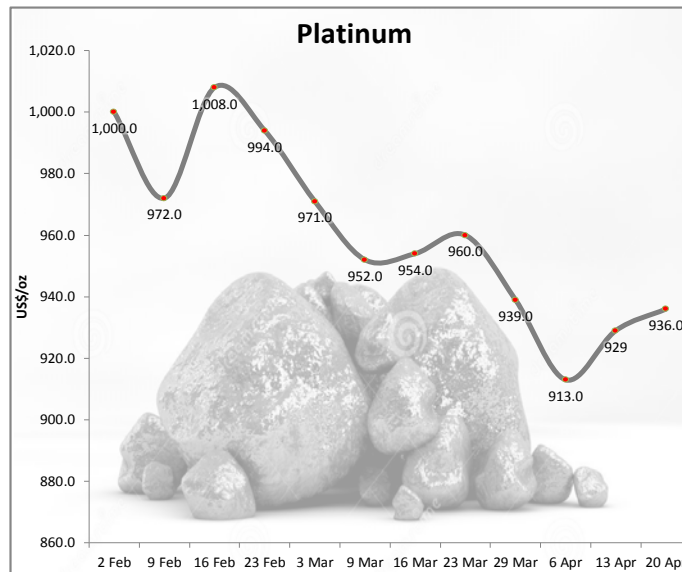
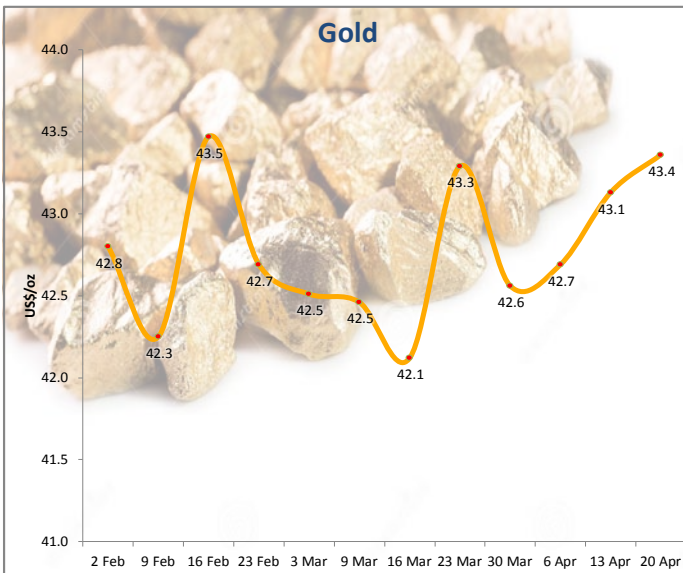
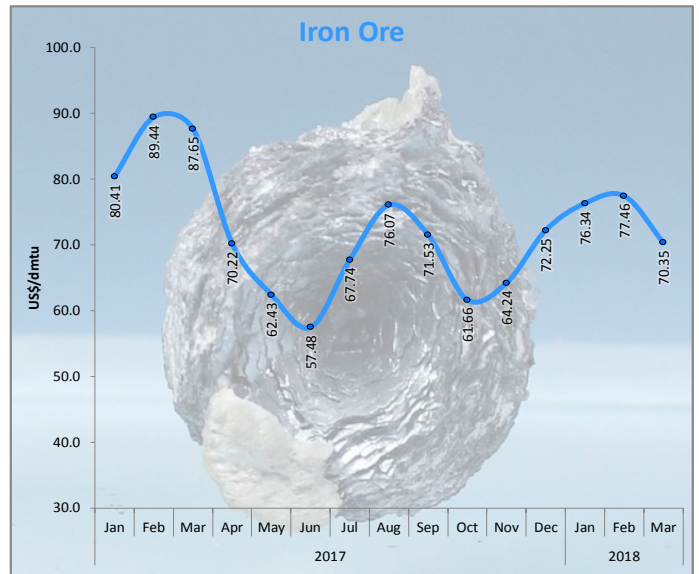
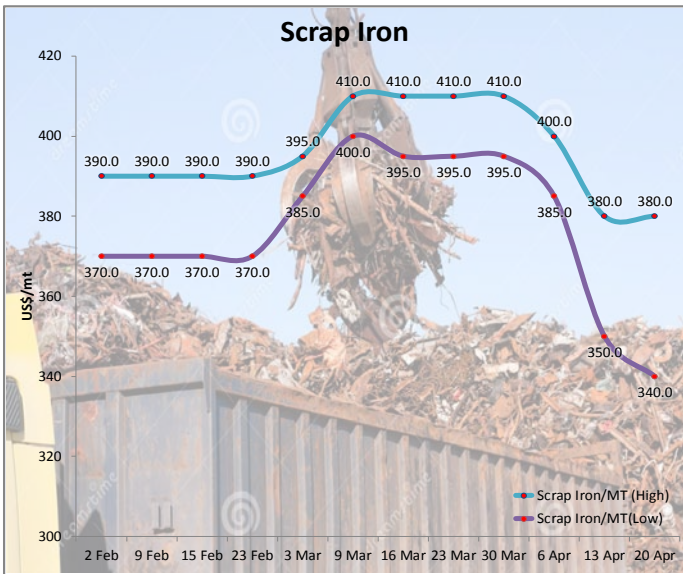
Sources: Ministry of International Trade and Industry Malaysia, Malaysian Palm Oil Board, Malaysian Rubber Board, Malaysian Cocoa Board, Malaysian Pepper Board, Bloomberg and Czarnikow Group, World Bank, World Gold Council, The Wall Street Journal.

Commodity Price Trends



Sources: Ministry of International Trade and Industry Malaysia, Malaysian Iron and Steel Industry Federation, Bloomberg and Czarников Group, World Bank, World Gold Council, The Wall Street Journal.

Commodity Price Trends



Sources: Ministry of International Trade and Industry Malaysia, Malaysian Iron and Steel Industry Federation, Bloomberg and Czarnikow Group, World Bank.

Excellence Service Award (APC) 2017, Retirement and MITI Night 20 April 2018



Defense Services Asia, 16-19 April 2018





Congratulations!

*to all
MITI Excellence
Service Award 2017 Recipients...*

MyApprenticeship



YAB Prime Minister officiating the launch of MyApprenticeship

YAB Prime Minister giving his officiating speech

The Prime Minister, Datuk Seri Najib Tun Razak has launched the latest government initiatives, MyApprenticeship offering one million job opportunities for Malaysians on 20 April 2018, in PWTC Kuala Lumpur. MyApprenticeship would embellish 1 million apprenticeship positions in the public & private sector for youth and women returning to the workforce by year 2020.

This initiative implemented under the National Blue Ocean Strategy (NBOS) focuses on placement fresh graduates and those in current employment in public and private apprenticeship to gain more skills and working experiences. Through this initiative, the graduates and current workers will have the opportunity to undergo practical training for six months and increase their competitiveness, either in private or public sectors.

As an incentive, the government agrees to provide double tax deduction to all companies participating in MyApprenticeship. The implementation to create a one-stop online user-friendly portal will be created, leveraging on existing online systems (JobsMalaysia) to provide information to all apprenticeship seekers; and to all job centers nationwide and match applications with suitable apprenticeships.

MyApprenticeship will leverage on existing NBOS initiatives such as UTCs & RTCs, IM4U, NBOS Corporate Members such as PETRONAS, BOCC and PNB, to create awareness and attract both employers and potential apprentices to promote apprenticeship in GLCs and corporates with government contracts.

A total of 18 MOUs have been signed between specific public agencies such as JTM, MARA, PNSB, Department of Education, Polytechnic Education Department, Ministry of Youth and Sports with selected private sectors such as Air Asia, Boustead, Denso, McDonalds, and Western Digital.



NBOS FIESTA IN BENTONG



The latest NBOS Fiesta was held in Bentong, Pahang on 15 April 2018 and was officiated by YB. Dato' Sri Liow Tiong Lai, Minister of Transport Malaysia. The event was held at SM Agama Persekutuan Bentong.

Promoting Bentong as an ecotourism and agro-tourism destination has been one of the main agenda of the YB. Dato' Sri Liow Tiong Lai, who saw the potential of the hilly town in providing a breather to urbanites. One of the supports for this initiative is recognising Bentong as a "Fresh Air Lung Washing" destination by the Tourism Ministry. Other than that, a total of RM200,000 were also allocated by the Tourism Ministry to upgrade hot spring facilities in Bentong.

The Fiesta NBOS (National Blue Ocean Strategy) Mesra Rakyat in Bentong featured activities such as fun walk, health checks and talks by various agencies.



The NBOS Fiesta Bentong Launch gimmick with KSU of Ministries



YB. Dato' Sri Liow Tiong Lai giving away three (3) bicycles sponsored by MIDF which was allocated for the best PT3 students of SM Agama Persekutuan Bentong.

MITI, SME Corp Malaysia, Malaysia Industrial Development Finance Berhad (MIDF), and Malaysia Automotive Institute (MAI) participated in this NBOS Fiesta Bentong and provided the following advisory services:

- pocket talk and fliers in booth on setting up on capacity building opportunities, market access and entrepreneurship training programmes for SMEs;
- pocket talk and fliers in booth on access to financing for SMEs (including start-ups) and non-SMEs; and
- fliers in booth on internship training and job opportunities in the automotive sector under MAI's purview.

MIDF has donated 10 units of bicycles which seven units were allocated for the lucky draw session and three units were distributed in the booths by the Minister of Transport to three(3) best PT3 students of SM Agama Persekutuan Bentong at MITI and Agencies booth.



YB. Dato' Sri Liow Tiong Lai, Minister of Transport Malaysia receiving souvenir from SME Corp to while visiting MITI & Agencies booth.



MITI & Agencies officers with three (3) selected best PT3 students of SM Agama Persekutuan Bentong.



Glossary

of Technical Terms

Financial Account

Records the sales of assets i.e. sales of assets to foreigners and purchases of assets located abroad. Financial account components include direct investment (including foreign direct investments – FDI; and direct investments abroad – DIA), portfolio investment, financial derivatives and other investments.

Financial Derivatives

Financial derivatives are financial instruments that are linked to a specific financial instrument or indicator or commodity, and through which specific financial risks can be traded in financial markets in their own right. Transactions in financial derivatives should be treated as separate transactions rather than as integral parts of the value of underlying transactions to which they may be linked. The value of a financial derivative derives from the price of an underlying item, such as an asset or index. Unlike debt instruments, no principal amount is advanced to be repaid and no investment income accrues. Financial derivatives are used for a number of purposes including risk management, hedging, arbitrage between markets, and speculation.

Financial derivatives enable parties to trade specific financial risks (such as interest rate risk, currency, equity and commodity price risk, and credit risk, etc.) to other entities who are more willing, or better suited, to take or manage these risks—typically, but not always, without trading in a primary asset or commodity. The risk embodied in a derivatives contract can be traded either by trading the contract itself, such as with options, or by creating a new contract which embodies risk characteristics that match, in a countervailing manner, those of the existing contract owned.

Flat Products

Flat products include slabs, hot-rolled coil, cold-rolled coil, coated steel products, tinplate and heavy plate. They are used in automotive, heavy machinery, pipes and tubes, construction, packaging and appliances

FMM

Federation of Malaysian Manufacturers

FOB

Freight on Board - The free-on-board value determined by the value of the materials; production cost; profit; and other costs.

Foreign Bills of Exchange Purchased/ Discounted

Bank Financing Exporter on a Usance Bill of Exchange (BE)

When an exporter draws a usance BE on the importer, he is giving a credit period and this credit period given depends on the terms of the sales contract between them. The exporter has to wait until the importer pays on due date of the BE. (The credit period enables the importer to take delivery of the goods, sell them and receive proceeds from his customers). If the exporter/seller is not willing to wait for the payment and he requires funds immediately, he can present his documents to his bank and request his bank to purchase the usance BE.

Bank Financing Exporter on Sight Bill of Exchange (BE)

When an exporter draws a sight BE on the importer, he is not giving any credit to his importer i.e. the importer has to make payment upon sighting the BE from the exporter. Though payment is made immediately by the importer, there is a time period involve between the time the exporter presents the documents to his bank and the time of receipt of proceeds from the importer (drawee) which may range between 7 to 20 days depending on the place, postage and other factors. During this interim period the exporter may present the documents to the bank, and the bank may finance the exporter by purchasing the said documents and credit the proceeds to his account immediately. After 20 days the bank will receive the proceeds from the importer on due date.

ANNOUNCEMENT



Malaysia is chairing and hosting the Asia Pacific Economic Cooperation in 2020

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APEC Malaysia 2020

Design & Win Cash

1st Prize
RM3,500

5 consolation prize
RM500 each

Participation is open to all

Malaysian citizens



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Industry 4.0

For more information on Industry 4.0, please visit MITI's website via this link:

<http://www.miti.gov.my/index.php/pages/view/industry4.0?mid=559>

Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP)

For more information on Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP) please visit MITI's website via this link: <http://fta.miti.gov.my/index.php/pages/view/71?mid=40>

Withholding Tax

For more information on Withholding Tax, please visit LHDN's website via this link:

http://www.hasil.gov.my/bt_goindex.php?bt_kump=2&bt_skum=6&bt_posi=1&bt_unit=5&bt_sequ=1&bt_lgv=2

MITI Weekly Bulletin (MWB) Mobile Apps



MITI MWB APPs is now available for IOS, Android and Windows platforms. MWB APPs can be download from **Gallery of Malaysian Government Mobile APPs (GAMMA)** at the link: <http://gamma.malaysia.gov.my/#/appDetails/85>

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